UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 7, 2014

NOVATEL WIRELESS, INC.

(Exact name of Registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation or organization) COMMISSION FILE: 000-31659

86-0824673 (I.R.S. Employer Identification No.)

9645 Scranton Road San Diego, CA 92121 (Address of principal executive offices)

Registrant's telephone number, including area code: (858) 812-3400

Not applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

UVritten communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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SIGNATURE

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EXHIBIT 99.1

Item 2.02. Results of Operations and Financial Condition

The information in this report on Form 8-K is furnished under "Item 2.02. Results of Operations and Financial Condition" and Exhibit 99.1 attached hereto and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (Exchange Act), or otherwise subject to the liabilities of that section. It may be incorporated by reference in a filing under the Exchange Act or the Securities Act of 1933, as amended, only if such subsequent filing specifically references this Form 8-K.

On May 7, 2014, Novatel Wireless, Inc. issued a press release containing preliminary financial results for the first quarter ended March 31, 2014.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits.

The following exhibit is furnished with this report:

99.1 Press release, dated May 7, 2014 containing Novatel Wireless, Inc. preliminary financial results for the first quarter ended March 31, 2014.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, hereunto duly authorized.

Novatel Wireless, Inc.

Date: May 7, 2014

By: /s/ Kenneth G. Leddon

Kenneth G. Leddon Senior Vice President and Chief Financial Officer

EXHIBIT INDEX

EXHIBIT NO.

99.1

DESCRIPTION

Press release, dated May 7, 2014 containing Novatel Wireless, Inc. preliminary financial results for the first quarter ended March 31, 2014.

Novatel Wireless Reports First Quarter Fiscal 2014 Financial Results

- Reports M2M revenue of \$12.1 million, a sequential increase of approximately 45%
- Makes progress on realignment of operational and go-to-market strategy in Mobile Computing
- Completed additional restructuring initiatives expected to achieve approximately \$10 million in annualized cost savings

SAN DIEGO--(BUSINESS WIRE)--May 7, 2014--Novatel Wireless, Inc. (NASDAQ: NVTL), a leading provider of intelligent wireless solutions, announced financial results for the first quarter ended March 31, 2014.

Revenue in the first quarter was \$48.3 million. GAAP net loss in the quarter was \$9.0 million, or (0.26) per share. On a non-GAAP basis, net loss for the quarter was \$7.1 million, or (0.21) per share. Adjusted EBITDA in the first quarter was a loss of \$5.2 million. A reconciliation of GAAP to non-GAAP measures is included in the accompanying tables.

"During the first quarter, we continued to make solid progress in our M2M business, growing sequential revenue by approximately 45%, launching with new customers, advancing major prospects by integrating with their platforms, and building our sales pipeline," said Peter Leparulo, CEO of Novatel Wireless. "Our targeted vertical approach in M2M, our investments in product innovation, sales, and integration are beginning to produce meaningful results. We are at the center of what we believe are high growth verticals, have the right products and sales and service infrastructure in place, and continue to execute on our high impact growth initiatives.

"In mobile computing, we made progress on our strategy to retrench this business, moving it toward a more targeted product development approach with a more variable operating model. Relatedly, we furthered our restructuring initiatives in the quarter, which we expect to yield annualized cost savings of approximately \$10 million beginning in the second quarter. Mobile computing revenue in the quarter was largely driven by sales of our MiFi 5510, which would have been an even larger contributor but was muted by a supply chain component shortage."

"As we move through 2014, we have a substantial, growing pipeline of opportunities in M2M. We will be expanding our partner relationships as we deepen our presence in our targeted verticals. In mobile computing, we will begin to see our targeted channel approach play out as we focus our development investments on products that we are confident will achieve our required returns, while certain products currently in the channel will come to the end or the long-tail of their planned life cycle. Beyond that, we continue to see opportunities in mobile computing which we will selectively evaluate with our new variable cost model. We have launch plans for a carrier aggregation product release in the second half of the year, as well as other opportunities we are pursuing for 2015, all of which meet our rigid criteria for returns on our development investments. Lastly, we will continue to evaluate our cost structure, commensurate with our opportunities, and remain focused on returning to profitability," concluded Leparulo.

Second Quarter 2014 Business Outlook

The following statements are forward-looking and actual results may differ materially. Please see the section titled, "Cautionary Note Regarding Forward-Looking Statements" at the end of this press release. A more detailed description of risks related to our business is included in the reports filed by the Company with the Securities and Exchange Commission.

Our guidance for the second quarter of 2014 reflects current business indicators and expectations as of the date of this release. All figures are approximations based on management's beliefs and assumptions as of the date of this release.

Total Revenue Mobile Computing Revenue M2M Revenue

Non-GAAP Gross Margin

Non-GAAP EPS

Second Quarter 2014 \$37 - \$43 million \$27 - \$32 million \$10 - \$11 million

21% - 23%

\$(0.22) - \$(0.15)

Conference Call Information

Novatel Wireless will host a conference call and live webcast for analysts and investors today at 5:00 p.m. ET. To access the conference call:

- In the United States, call 1-877-317-6789
- International parties can access the call at 1-412-317-6789

Novatel Wireless will offer a live webcast of the conference call, which will be accessible from the "Investors" section of the Company's website at <u>www.NVTL.com</u>. A telephonic replay of the conference call will also be available one hour after the call and will run through May 15, 2014. To hear the replay, parties in the United States may call 1-877-344-7529 and enter conference code 100 452 57#. International parties may call 1-412-317-0088 and enter the same code.

ABOUT NOVATEL WIRELESS

Novatel Wireless, Inc. is a leader in the design and development of intelligent wireless solutions based on 2G, 3G and 4G technologies. The Company delivers specialized wireless solutions to carriers, distributors, retailers, OEMs and vertical markets worldwide. Product lines include MiFi® Intelligent Mobile Hotspots, Ovation[™] USB modems, Expedite® embedded modules, Mobile Tracking Solutions, Asset Tracking Solutions, and Enabler smart M2M modules. These innovative products provide anywhere, anytime communications solutions for consumers and enterprises. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit <u>www.nvtl.com</u>. (NVTLF)

Cautionary Note Regarding Forward-Looking Statements

Some of the information presented in this release constitutes forward-looking statements based on management's current expectations, assumptions, estimates and projections. In this context, forward-looking statements often address expected future business and financial performance and often contain words such as "may," "estimate," "anticipate," "believe," "expect," "intend," "plan," "project," "will" and similar words and phrases indicating future results. The information presented in this release related to our financial results for the first quarter ended March 31, 2014, our outlook for the second quarter of 2014, our outlook for fiscal year 2014, as well as statements regarding new product launches, are forward-looking. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those anticipated in such forward-looking statements. The Company therefore cannot guarantee future results, performance or achievements. Actual results could differ materially from the Company's expectations.

Factors that could cause actual results to differ materially from Novatel Wireless' expectations are set forth as risk factors in the Company's SEC reports and filings and include (1) the future demand for wireless broadband access to data, (2) the growth of wireless wide-area networking, (3) changes in commercially adopted wireless transmission standards and technologies including 3G and 4G standards, (4) continued customer and end user acceptance of the Company's current products and market demand for the Company's anticipated new product offerings, (5) increased competition and pricing pressure from current or future wireless market participants, (6) dependence on third party manufacturers in Asia and key component suppliers worldwide, (7) unexpected liabilities or expenses, (8) the Company's ability to introduce new products, (10) the outcome of pending or future litigation, including the current class action securities litigation, (11) the continuing impact of the recent global credit crisis on the value and liquidity of the securities in our investment portfolio, (12) dependence on a small number of customers, (13) the effect of changes in accounting standards and in aspects of our critical accounting policies and (14) the Company's plans and expectations relating to strategic relationships, international expansion, software and hardware developments, personnel matters, cost containment initiatives, and operating strategies.

These factors, as well as other factors described in the reports filed by the Company with the SEC (available at <u>www.sec.gov</u>), could cause actual results to differ materially. Novatel Wireless assumes no obligation to update publicly any forward-looking statements for any reason, even if new information becomes available or other events occur in the future, except as otherwise required pursuant to applicable law and our on-going reporting obligations under the Securities Exchange Act of 1934, as amended.

Non-GAAP Financial Measures

Novatel Wireless has provided in this release financial information that has not been prepared in accordance with GAAP. Non-GAAP operating expenses, net loss and loss per share exclude stock-based compensation expenses, acquisition-related intangibleasset amortization, and restructuring and other severance charges.

Adjusted EBITDA and Non-GAAP net loss, loss per share, operating expenses, and gross margin are supplemental measures of our performance that are not required by, or presented in accordance with, GAAP. These non-GAAP financial measures are not intended to be used in isolation and, moreover, they should not be considered as a substitute for net income, diluted earnings per share, operating expenses, gross margin or any other performance measure determined in accordance with GAAP. We present adjusted EBITDA and non-GAAP net loss, loss per share, operating expenses, and gross margin because we consider each to be an important supplemental measure of our performance.

Management uses these non-GAAP financial measures to make operational decisions, evaluate the Company's performance, prepare forecasts and determine compensation. Further, management believes that both management and investors benefit from referring to these non-GAAP financial measures in assessing the Company's performance when planning, forecasting and analyzing future periods. The stock-based compensation expenses are expected to vary depending on the number of new grants issued to both current and new employees, and changes in the Company's stock price, stock market volatility, expected option life and risk-free interest rates, all of which are difficult to estimate. In calculating non-GAAP operating expenses, net loss and loss per share, management excludes stock-based compensation expenses, acquisition-related intangible-asset amortization, and restructuring and other severance charges to facilitate comparability of the Company's operating performance on a period-to-period basis because such expenses are not, in management's review, related to the Company's ongoing operating performance. Management uses this view of its operating performance for purposes of comparison with its business plan and individual operating budgets and allocation of resources.

We further believe that these non-GAAP financial measures are useful to investors in providing greater transparency to the information used by management in its operational decision making. We believe that the use of non-GAAP operating expenses, net loss and loss per share also facilitates a comparison of Novatel Wireless' underlying operating performance with that of other companies in our industry, which use similar non-GAAP financial measures to supplement their GAAP results.

Calculating non-GAAP operating expenses, net income and earnings per share have limitations as an analytical tool, and you should not consider these measures in isolation or as substitutes for GAAP operating expenses, net income and earnings per share. In the future, we expect to continue to incur expenses similar to the non-GAAP adjustments described above, and exclusion of these items in the presentation of our non-GAAP financial measures should not be construed as an inference that these costs are unusual, infrequent or non-recurring. Investors and potential investors are cautioned that there are material limitations associated with the use of non-GAAP financial measures as an analytical tool. Some of the limitations in relying on non-GAAP operating expenses, net loss and loss per share are:

- Other companies, including other companies in our industry, may calculate non-GAAP operating expenses, net loss and loss per share differently than we do, limiting their usefulness as a comparative tool.
- The Company's income tax expense will be ultimately based on its GAAP taxable income and actual tax rates in effect, which may differ significantly from the effective tax rate used in our non-GAAP financial measures.

In addition, the adjustments to our GAAP operating expenses, net loss and loss per share reflect the exclusion of stock-based compensation expenses that are recurring and will be reflected in the Company's financial results for the foreseeable future. The Company compensates for these limitations by providing specific information regarding the GAAP amount excluded from the non-GAAP financial measures. The Company further compensates for the limitations of our use of non-GAAP financial measures by presenting comparable GAAP measures more prominently. The Company evaluates the non-GAAP financial measures together with the most directly comparable GAAP financial measures.

Investors and potential investors are encouraged to review the reconciliation of non-GAAP financial measures contained within this press release with our GAAP operating expenses, net loss, loss per share and gross margin. For more information, see the consolidated statements of operations and the "Reconciliation of GAAP Net Loss to Non-GAAP Net Loss" contained in this press release.

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NOVATEL WIRELESS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands)

March 31, December 31, 2014 2013 (Preliminary and unaudited) ASSETS **Current assets:** Cash and cash equivalents \$ 11,827 2,911 \$ Marketable securities 15,040 16,612 Restricted marketable securities 298 2,566 Accounts receivable, net 30,028 39,985 Inventories 25,129 27,793 Deferred tax assets, net 100 100 Prepaid expenses and other 2,792 5,662 Total current assets 85,214 95,629 Property and equipment, net 8,246 9,901 Marketable securities 720 3,443 Intangible assets, net 1,879 2,131 Deferred tax assets, net 81 81 Other assets 731 280 Total assets 96,871 111,465 \$ \$ LIABILITIES AND STOCKHOLDERS' EQUITY **Current liabilities:** Accounts payable \$ 23,187 \$ 24,538 Accrued expenses 21,141 23,271 Current portion of contingent loss for litigation 4,326 4,326 Short-term margin loan facility 298 2,566 Total current liabilities 48,952 54,701 Other long-term liabilities 1,723 1,848 Long-term portion of contingent loss for litigation 10,000 10,000 66,549 Total liabilities 60,675 Stockholders' equity: 34 Common stock 34 441,368 Additional paid-in capital 441,628 Accumulated other comprehensive income 6 5 Accumulated deficit (380,472) (371,491) 61,196 69,916 (25,000) Treasury stock at cost (25,000) Total stockholders' equity 36,196 44,916 Total liabilities and stockholders' equity 96,871 111,465 \$ \$

NOVATEL WIRELESS, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except per share data)

(Preli un \$	March 3 2014 iminary and haudited) 48,284 38,216 10,068		2013 naudited) 85,921
un	48,284 38,216	,	85,921
\$	38,216	\$	
	38,216		
	10,068		69,073
			16,848
	8,618		13,811
	3,995		5,756
	5,076		6,326
	140		140
	1,166		-
	18,995		26,033
	(8,927)		(9,185)
			57
	(44)		(77)
	(8,956)		(9,205)
	25		(83)
\$	(8,981)	\$	(9,122)
\$	(0.26)	\$	(0.27)
	34,172		33,717
		3,995 5,076 140 1,166 (8,927) (8,927) (8,927) 15 (44) (8,956) 25 \$ (8,981)	$ \begin{array}{c} 3,995 \\ 5,076 \\ 140 \\ 1,166 \\ \hline 18,995 \\ \hline (8,927) \\ \hline (8,927) \\ \hline (8,956) \\ 25 \\ \hline $ (8,981) \\ \hline $ \\ \hline $ (8,981) \\ \hline $ \\ \hline $ \\ (0.26) \\ \hline $ \\ \hline $ \\ \hline $

NOVATEL WIRELESS, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

		Three Months Ended March 31,			
	2014			2013	
	(Preliminary and unaudited)		(Unaudited)		
Cash flows from operating activities:					
Net loss	\$	(8,981)	\$	(9,122)	
Adjustments to reconcile net loss to net cash provided by operating activities:					
Depreciation and amortization		2,125		2,310	
Provision for bad debts		30		156	
Inventory provision		180		65	
Share-based compensation expense		477		949	
Non-cash income tax benefit		(6)		(120)	
Changes in assets and liabilities:					
Accounts receivable		9,928		(1,026)	
Inventories		2,484		8,761	
Prepaid expenses and other assets		2,418		55	
Accounts payable		(1,175)		(644)	
Accrued expenses, income taxes, and other		(2,085)		499	
Net cash provided by operating activities		5,395		1,883	
Cash flows from investing activities:					
Purchases of property and equipment		(513)		(2,852)	
Purchases of marketable securities		-		(3,754)	
Marketable securities maturities/sales		6,564		3,159	
Net cash provided by (used in) investing activities		6,051		(3,447)	
Cash flows from financing activities:					
Proceeds from the issuance of short-term debt, net of issuance costs		-		7,000	
Principal repayments of short-term debt		(2,268)		(2,178)	
Restricted cash related to short-term debt		-		(661)	
Proceeds from stock option exercises and ESPP net of taxes paid on vested restricted stock units		(217)		(304)	
Net cash provided by (used in) financing activities		(2,485)		3,857	
Effect of exchange rates on cash and cash equivalents		(45)		(65)	
Net increase in cash and cash equivalents		8,916		2,228	
Cash and cash equivalents, beginning of period		2,911		16,044	
Cash and cash equivalents, end of period	\$	11,827	\$	18,272	
		,		,	

Novatel Wireless, Inc.

Preliminary Reconciliation of GAAP Net Loss to Non-GAAP Net Loss Three Months Ended March 31, 2014 (in thousands, except per share data) (Unaudited)

		Three Months Ended <u>March 31, 2014</u>				
	Net Income (Loss)					
GAAP net loss	\$	(8,981)	(0.26)			
Adjustments: Share-based compensation expense (a)		477	0.01			
Acquisition related charges (b)		224	0.01			
Restructuring and other severance charges (c) Non-GAAP net loss	\$	1,166 (7,114) \$	0.03 (0.21)			

(a) Adjustments reflect share-based compensation expense recorded under ASC Topic 718.

(b) Adjustments reflect amortization of purchased intangibles.

(c) Adjustments reflect restructuring and other reduction in force charges.

See "Non-GAAP Financial Measures" for information regarding our use of Non-GAAP financial measures.

Novatel Wireless, Inc.

Preliminary Reconciliation of GAAP Operating Costs and Expenses to Non-GAAP Operating Costs and Expenses Three Months Ended March 31, 2014 (in thousands) (Unaudited)

	GAAP	compe exp	e-based ensation oense (a)	Purcha intangi amortiz (b)	ibles ation	cturing ges (c)	Non-	-GAAP
Cost of net revenues	\$ 38,216	\$	(30)	\$	84	\$ 	\$	38,162
Operating costs and expenses:								
Research and development	8,618		47		-	-		8,571
Sales and marketing	3,995		79		-	-		3,916
General and administrative	5,076		381		-	-		4,695
Amortization of purchased intangibles assets	140		-		140	-		-
Restructuring and other severance charges	1,166		-		-	1,166		-
Total operating costs and expenses	\$ 18,995		507		140	 1,166	\$	17,182
Total		\$	477	\$	224	\$ 1,166		

(a) Adjustments reflect share-based compensation expense recorded under ASC Topic 718.

(b) Adjustments reflect amortization of purchased intangibles.

(c) Adjustments reflect restructuring and other reduction in force charges.

See "Non-GAAP Financial Measures" for information regarding our use of Non-GAAP financial measures.

Novatel Wireless, Inc. Preliminary Reconciliation of GAAP Loss before Income Taxes to Adjusted EBITDA Three Months Ended March 31, 2014 (in thousands) (Unaudited)

	Months Ended rch 31, 2014
Loss before income taxes	\$ (8,956)
Depreciation and amortization	2,125
Share-based compensation expense	477
Restructuring and other severance charges	1,166
Other expense	29
Adjusted EBITDA	\$ (5,159)

See "Non -GAAP Financial Measures" for information regarding our use of Non-GAAP financial measures.

NOVATEL WIRELESS, INC. Segment Reporting Three Months Ended March 31, 2014 and 2013 (in thousands)

	<u>Three Months Ended</u> March 31,				
		<u>,</u> ,	2013		
	(Preliminary and unaudited)		(Unaudited)		
Net revenues by reportable segment:					
Mobile Computing Products	\$	36,198	\$	75,620	
M2M Products and Solutions		12,086		10,301	
Total	\$	48,284	\$	85,921	
Operating loss by reportable segment:					
Mobile Computing Products	\$	(6,126)	\$	(5,500)	
M2M Products and Solutions		(2,801)		(3,685)	
Total	\$	(8,927)	\$	(9,185)	

	Ma (Prelin una	De	December 31, 2013		
Identifiable assets by reportable segment: Mobile Computing Products M2M Products and Solutions	\$	80,235 16,636	\$	96,516 14,949	
Total	\$	96,871	\$	111,465	

CONTACT:

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